

**Xavier GASSMANN (Dr.)**

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**PROFESSEUR ASSISTANT  
DÉPARTEMENT : MARKETING****ÉQUIPE DISCIPLINAIRE : MARKETING (MKG)****AXE DE RECHERCHE : TRANSFORMATION ORGANISATIONNELLE, COMPORTEMENTS ET****FORMATION ET DIPLÔMES**

- 2007 Bachelor of Fundamental Mathematics Université Bordeaux 1, Bordeaux, France
- 2010 Master Ingénierie Mathématique Statistique Economique Université Bordeaux 4, Bordeaux, France
- 2013 Doctorat en Sciences économiques Université Rennes I, Rennes, France, France

**EXPÉRIENCE PROFESSIONNELLE****EXPÉRIENCE PROFESSIONNELLE**

- 2018 - 2019 Post-Doc (Brest Business School)
- 2015 - 2017 Post-Doc (Grenoble Ecole de Management)
- 2019 - ... Professeur permanent (BSB (Burgundy School of Business), Dijon, France)
- 2018 Chargé de cours (Burgundy School of Business)

**ENSEIGNEMENTS****ÉQUIPE DISCIPLINAIRE**

- Marketing (MKG)

**NIVEAUX D'ENSEIGNEMENT**

- Niveau L et M

**LANGUES D'ENSEIGNEMENT**

- Anglais
- Français

## ACTIVITÉS SCIENTIFIQUES

### AXE DE RECHERCHE

- Transformation organisationnelle, comportements et décisions

### DOMAINE D'INTERVENTION

- Economie (Économie comportementale) : Décision

### ACTIVITÉS DE RECHERCHE

#### Projets de recherche internationaux, nationaux ou régionaux

- 2022 - 2026              Membre de l'équipe BSB ANR Be-Aware
- 2017 - 2019              Expert expérimentaliste

### AUTRE

- 2022 - 2024              Membre et évaluateur Comité éthique de BSB

## CONTRIBUTIONS INTELLECTUELLES

#### Articles dans des revues à comité de lecture

Meissner, T., Gassmann, X., Faure, C., Schleich, J., Individual characteristics associated with risk and time preferences: A multi country representative survey. *Journal of Risk and Uncertainty*, 2023, vol. 66, n°1, p. 77-107. **CNRS 2, FNEGE 2, HCERES A**

Schleich, J., Gassmann, X., Meissner, T., Faure, C., Making the factors underlying the implicit discount rate tangible. *Energy Policy*, 2023. **CNRS 2, FNEGE 2, HCERES A (published on line)**

Gassmann, X., Malezieux, A., Spiegelman, E., Tisserand, J-C., Preferences after pan(dem)ics: Time and risk in the shadow of COVID-19. *Judgment and Decision Making*, 2022, vol. 17, n°4, p. 745-767. **FNEGE 3**

Schleich, J., Gassmann, X., Faure, C., Meissner, T., A large-scale test of the effects of time discounting, risk aversion, loss aversion and present bias on household adoption of energy efficient technologies. *Energy Economics*, 2019, vol. 80, p. 377-393. **CNRS 2, HCERES A**

Schleich, J., Faure, C., Gassmann, X., Household internal and external electricity contract switching in EU countries. *Applied Economics*, 2018, vol. 51, n°1, p. 103-116. **CNRS 2, HCERES A**

Bouherara, D., Gassmann, X., Piet, L., Reynaud, A., A structural estimation of French farmers' risk and ambiguity preferences : an artefactual field experiment. *European Review of Agricultural Economics*, 2017, vol. 44, n°5, p. 782-808. **CNRS 2, HCERES A**

Olsthoorn, M., Schleich, J., Gassmann, X., Faure, C., Free riding and rebates for residential energy efficiency upgrades : A multi-country contingent valuation experiment. *Energy Economics*, 2017, vol. 68, p. 33-44. **CNRS 2, HCERES-ECO A, HCERES-GESTION A**

Schleich, J., Gassmann, X., Faure, C., Meissner, T., Making the implicit explicit-A look inside the implicit discount rate. *Energy Policy*, 2016, vol. 97, p. 321-331. **CNRS 2, HCERES-ECO A, HCERES-GESTION A**

### **Conférences académiques**

Gassmann, X., Preferences After Pan(dem)ics: Time and risk in the shadow of Covid-19 . *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, 30 juin-1er juillet 2022, Lyon, France.

Gassmann, X., Preferences After Pan(dem)ics: Time and risk in the shadow of Covid-19 . *38èmes Journées de Microéconomie Appliquée*, 2-3 juin 2022, Rennes, France.

Gassmann, X., Preferences After Pan(dem)ics: Time and risk in the shadow of Covid-19. *2022 ESA Bologna*, 31 août-3 septembre 2022, Bologne, Italie.

Gassmann, X., Prudence and risk aversion: A large-scale empirical study. *Workshop on Actions, Contributions and Games*, 14-16 octobre 2021, Dijon, France.

Gassmann, X., Individuel characteristics associated with risk preferences, time preferences, present bias and loss aversion - A multi-country representative survey. *ESA European Meeting*, 4-7 septembre 2019, Dijon, France.

Birau, M., Faure, C., Schleich, J., Gassmann, X., What are you willing to pay for ugly produce ? A contingent valuation model to estimate price premiums and discounts for misshapen produce. *AMA Marketing and Public Policy Conference*, 7-9 juin 2018, Columbus, Ohio, Etats-Unis.

Gassmann, X., Meunier, L., Schleich, J., Faure, C., Meissner, T., Prudence and risk aversion : A large-scale empirical study. *35ème édition des Journées de Microéconomie appliquée*, 7-8 juin 2018, Bordeaux, France.

Gassmann, X., Faure, C., Schleich, J., Meissner, T., Determinant of risk and time preferences - A multi-countries experiment. *8th International Conference of the French Association of Experimental Economics*, 8-9 juin 2017, Rennes, France.

### **Conférences invitées**

Sutan, A., Gassmann, X., Max, S., Lentz, F., Experiments on boards composition: is gender the only problem?. *EconomiX Workshop - Social behaviour and discrimination*, 20 octobre 2022, Nanterre, France.

### **Tribunes de presse**

Tisserand, J-C., Malezieux, A., Spiegelman, E., Gassmann, X., La Covid-19 a bouleversé notre rapport au risque. *The Conversation*, 7 mars 2021,[theconversation.com](https://theconversation.com)

### **Séminaires de recherche**

Sutan, A., Max, S., Lentz, F., Gassmann, X., Zenou, E., Experiments on boards composition, *French ExperimentalTalkS (FETS) (online)*, 23 mars 2021, France.