



## **Nikolaos GEORGANTZIS (Dr.)**

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### **PROFESSEUR FULL**

**DÉPARTEMENT : WINE & SPIRITS**

**COORDINATEUR AXE DE RECHERCHE WINE & SPIRITS**

**ÉQUIPE DISCIPLINAIRE : WINE & SPIRIT BUSINESS (WS)**

**AXE DE RECHERCHE : WINE & SPIRITS**

## **FORMATION ET DIPLÔMES**

- 1993 PhD en Sciences économiques European University Institute, Florence, Italie
- 1990 Maîtrise European University Institute, Florence, Italie
- 1989 Maîtrise University College of Swansea, Royaume-Uni
- 1986 Licence en Sciences économiques University of Piraeus, Grèce

## **EXPÉRIENCE PROFESSIONNELLE**

### **EXPÉRIENCE PROFESSIONNELLE**

- 2017 - ... Professeur permanent (Burgundy School of Business, Dijon, France)
- 2013 - 2017 Professeur en économie comportementale (Université de Reading, Royaume-Uni, Reading, Italie)
- 2009 - 2013 Professor of Economic Theory and Experimental Economics (Universitat Jaume I, Castellón, Espagne, Castellón, Espagne)
- 2000 - 2001 Visiting Professor, Economics Department (University of Crete, Grèce, France)

### **AUTRES ACTIVITÉS**

- 2003 - 2013 Assistant Professor, Economics Department (University of Ioannina, Grèce, France)
- 2018 2018: Visiting Professor, Economics Department (University of Florence, Italy, Florence, Italie)
- 2014 Visiting Professor, Economics (University of Bratislava, Slovakia, Bratislava, Italie)
- 2011 - 2012 Visiting Research Affiliate, Economic Science Institute (Chapman University, Etats-Unis, France)
- 2007 - 2008 Visiting Professor, Economics Department (University of Cyprus, France)
- 2004 - 2009 Visiting Professor (ERMES) (Université Paris II, Paris, France)
- 2008 - 2013 Research Excellence Chair (Investigador de Reconocida Valía) (Universidad de Granada, Espagne, Granada, Espagne)

# ENSEIGNEMENTS

## ÉQUIPE DISCIPLINAIRE

- Wine & Spirit Business (WS)

## NIVEAUX D'ENSEIGNEMENT

- Niveau L et M

## LANGUES D'ENSEIGNEMENT

- Autre
- Anglais
- Espagnol
- Français
- Italien

# ACTIVITÉS SCIENTIFIQUES

## AXE DE RECHERCHE

- Wine & Spirits

## DOMAINE D'INTERVENTION

- Economie (Agriculture, Économie de l'environnement) : Vins
- Economie (Economie du travail, démographie) : Discrimination
- Economie (Economie expérimentale) : Agro-alimentaire
- Economie (Économie industrielle) : Vins
- Psychologie - Education (Psychopathologie) : Comportements anti-sociaux

## ACTIVITÉS DE RECHERCHE

### Projets de recherche internationaux, nationaux ou régionaux

- 2019 - 2024           Projet H2020 - IPM Decisions: Stepping-up integrated pest management decision support for crop protection Burgundy School of Business
- 2018 - 2022           Projet ANR - Green Innovation: Creativity, Risk and Social context (GrICRIS) Burgundy School of Business
- 2019 - 2022           Projet H2020 - PrimeWater: Delivering Advanced Predictive Tools from Medium to Seasonal Range for Water Dependent Industries Exploiting the Cross-Cutting Potential of EO and Hydro-Ecological Modeling Burgundy School of Business
- 2016 - 2017           Prisoners' pro-social values under the prism of interaction with non-institutionalised social groups. An experimental assessment in the presence of monetary incentives (British Academy/Leverhulme) University of Reading, Royaume-Uni

## CHERCHEUR AFFILIÉ

- 2019 - 2021 Aspectos tangibles e intangibles del 'valor' y su rol en la formación de burbujas económicas Universitat Jaume I, Castellon, Espagne
- 2015 - 2017 SOCIALOG. Horizon 2020, Marie Curie Fellowship for Dr. F. Exadaktylos University of Reading, Royaume-Uni

## AUTRE

- 2017 - ... Directeur du Wine & Spirits Business Lab Burgundy School of Business
- 2003 - 2013 Directeur, Laboratoire d'Economie Expérimentale Universitat Jaume I, Castellon, Espagne
- 2008 - 2013 Directeur, Laboratoire EGEO Universidad de Granada, Espagne

## IMPLICATION DANS LES ACTIVITÉS DE L'ÉCOLE

- Suivis de thèses professionnelles
- Autres activités
- Tenue d'heures de permanence pour recevoir les étudiants
- Participation / présentation lors d'un séminaire de recherche organisé à BSB
- Participation aux réunions académiques
- Activité de recherche dans le cadre d'un projet piloté par le CEREN ou avec un permanent de la Faculté de BSB
- Participation à un ou plusieurs comités scientifiques
- Participation aux réunions organisées au sein du département d'enseignement

## CONTRIBUTIONS INTELLECTUELLES

### Articles dans des revues à comité de lecture

Akaka, J.J., García-Gallego, A., Georgantzis, N., Tisserand, J-C., Vasileiou, E., Ramsden, M., Decision Support Systems adoption in pesticide management. *Open Research Europe*, 2024, vol. 4, n°142.

Martinez-Falco, J., Sanchez-Garcia, E., Marco-Lajara, B., Georgantzis, N., The interplay between competitive advantage and sustainability in the wine industry: a bibliometric and systematic review. *Discover Sustainability*, 2024, vol. 5.

Sánchez-García, E., Martínez-Falcó, J., Marco-Lajara, B., Georgantzis, N., Value creation in the wine industry—a bibliometric analysis. *European Food Research and Technology*, 2024, vol. 250, p. 1135-1148.

Vasileiou, E., Agnoli, L., Charters, S.J., Georgantzis, N., Feelings and alcohol consumption. *Journal of Economic Psychology*, 2024, vol. 104. **CNRS 2, FNEGE 3, HCERES A**

Vasileiou, E., Georgantzis, N., Attanasi, G., Llerena, P., The role of innovation portfolio in green innovation decisions: A study of French and Italian firms. *Technovation*, 2024, vol. 130. **CNRS 2, FNEGE 2, HCERES A**

Agnoli, L., Urquhart, E., Georgantzis, N., Schaeffer, B., Simmons, R., Hoque, B., Neely, M.B., Neil, C., Oliver, J., Tyler, A., Perspectives on user engagement of satellite Earth observation for water quality management. *Technological Forecasting and Social Change*, 2023, n°189, p. 122357. **CNRS 2, FNEGE 2, HCERES A**

Sabater-Grande, G., Georgantzis, N., Herranz-Zarzoso, N., Goals and guesses as reference points: a field experiment on student performance. *Theory and Decision*, 2023, vol. 94, p. 249-274. **CNRS 2, HCERES A**

Vasileiou, E., Karamanos, A., Georgantzis, N., Who wants to be an entrepreneur in the Balkans? From perceptions and beliefs to intentions. *Journal of Management Development*, 2023, vol. 42, n°2, p. 141-161. **CNRS 4, FNEGE 4, HCERES C**

Visalli, M., Dubois, M., Schlich, P., Ric, F., Cardebat, J-M., Georgantzis, N., A dataset on the sensory and affective perception of Bordeaux and Rioja red wines collected from French and Spanish consumers at home and international wine students in the lab. *Data in Brief*, 2023, vol. 46.

Visalli, M., Dubois, M., Schlich, P., Ric, F., Cardebat, J-M., Georgantzis, N., Relevance of free-comment to describe wine temporal sensory perception: An application with panels varying in culture and expertise. *Food Quality and Preference*, 2023, n°105. **CEREN COMPL. LIST**

Xeferis, D., Barreda-Tarrazona, I., Garcia-Gallego, A., Georgantzis, N., Catalog competition: Theory and experimental evidence. *Economic Inquiry*, 2023, vol. 61, n°1, p. 122-137. **CNRS 2, FNEGE 3, HCERES A**

Bolatito Ibrahim, S., Srinivasan, C., Georgantzis, N., Agricultural production inefficiency in Nigeria: the contribution of farming households' ill-health disability. *Tropical Agriculture*, 2022, vol. 99, n°1.

Georgantzis, N., Gutiérrez-Hita, C., Sánchez-Soriano, J., Learning and Applying Cooperative Solutions: A Classroom Experiment on Transportation Games. *Axioms*, 2022.

Herranz-Zarzoso, N., Georgantzis, N., Sabater-Grande, G., Self-selection bias in a field experiment: recruiting subjects under different payment schemes. *Bulletin of Economic Research*, 2022, vol. 74, n°2, p. 421-426. **CNRS 3, HCERES B**

Martinho, V.J.P.D., Cuhna, C.A.D.S., Pato, M.L., Costa, P.J.L., Sánchez-Carreira, M.C., Georgantzis, N., Rodrigues, R.N., Coronado, F., Machine Learning and Food Security: Insights for Agricultural Spatial Planning in the Context of Agriculture 4.0. *Applied Sciences*, 2022, vol. 12, n°22.

Martinho, V.J.P.D., Mourao, P.R., Georgantzis, N., Efficiency of the European Union farm types: Scenarios with and without the 2013 CAP measures. *Open Agriculture*, 2022, vol. 7, n°1, p. 93-111.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., The effects of personality, risk and other-regarding attitudes on trust and reciprocity. *Journal of Behavioral and Experimental Economics*, 2022, vol. 96. **CNRS 3, FNEGE 3, HCERES B**

Vasileiou, E., Georgantzis, N., Attanasi, G., Llerena, P., Green innovation and financial performance: A study on Italian firms. *Research Policy*, 2022, vol. 51, n°6. **CNRS 1, FNEGE 1\*, HCERES A**

Vecco, M., Georgantzis, N., Kroonenberg, P., Is it the firm, the innovator, or the innovation? Determinants of perceived non-imitability leading to unprotected Intellectual Property. *International Review of Law and Economics*, 2022, vol. 72. **CNRS 1, FNEGE 3, HCERES A**

Ambali, O.I., Areal, F.J., Georgantzis, N., Improved Rice Technology Adoption: The Role of Spatially-Dependent Risk Preference. *Agriculture*, 2021, vol. 11, n°8.

Ambali, O.I., Areal, F.J., Georgantzis, N., On Spatially Dependent Risk Preferences: The Case of Nigerian Farmers. *Sustainability*, 2021, vol. 13, n°11.

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Psychopathy and Economic Behavior Among Prison Inmates: An Experiment. *Frontiers in Psychology*, 2021, vol. 12.

Navarro Dols, J., Gonzalez-Pernia, J.L., Georgantzis, N., Ashta, A., Team profiles and roles in Social Gastronomy: A qualitative study in Spain. *International Journal of Gastronomy and Food Science*, 2021, vol. 27.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., When Will the Lockdown End? Confinement Duration Forecasts and Self-Reported Life Satisfaction in Spain: A Longitudinal Study. *Frontiers in Psychology*, 2021, vol. 12.

Tisserand, J-C., Cochard, F., Georgantzis, N., Le Gallo, J., Social preferences across different populations: Meta-analyses on the ultimatum game and dictator game. *Journal of Behavioral and Experimental Economics*, 2021, vol. 90. **CNRS 3, FNEGE 3, HCERES B**

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Rehabilitation and social behavior: Experiments in prison. *Games and Economic Behavior*, 2020, vol. 119, p. 148-171. **CNRS 1, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Voluntary contributions in a system with uncertain returns: a case of systemic risk. *Journal of Economic Interaction and Coordination*, 2020, vol. 15, n°1, p. 111-132. **CNRS 4, HCERES C**

Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Michailidou, G., Audience effects and other-regarding preferences against corruption: Experimental evidence. *Journal of Economic Behavior & Organization*, 2020, vol. 180, p. 159-173. **CNRS 2, HCERES A**

Garcia-Gallego, A., Georgantzis, N., Jaramillo-Gutierrez, A., Country Differences in Ultimatum Wage Bargaining with a Real Task: Evidence from Greece, Spain and the UK. *Cuadernos Económicos de ICE*, 2020, vol. 1, n°99, p. 151-169.

Sabater Grande, G., Gonzalo, H., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., Baquero, A., Risk-taking and fairness among cocaine-dependent patients in dual diagnoses: Schizophrenia and Anti-Social Personality Disorder. *Scientific Reports*, 2020, n°10, p. 1-13.

Attanasi, G., Georgantzis, N., My, K., Gines, M., Strategic Ethics: Altruism without the other-regarding confound. *Revue Économique*, 2019, vol. 70, n°6, p. 967-998. **CNRS 2, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Temerario, T., Intragroup competition in public good games: The role of relative performance incentives and risk attitudes. *Journal of Public Economic Theory*, 2019, vol. 21, n°5, p. 847-865. **CNRS 2, HCERES A**

Georgantzis, N., De Gallo, J., Peterle, E., Tisserand, J-C., Gender differences in legal disputes: The case of French labor courts. *Revue Économique*, 2019, vol. 70, n°6, p. 1201-1211. **CNRS 2, HCERES A**

Georgantzis, N., Drouvelis, M., Does Revealing personality data affect prosocial behaviour?. *Journal of Economic Behavior & Organization*, 2019, vol. 159, p. 409-420. **CNRS 2, HCERES A**

Georgantzis, N., Tisserand, J-C., The Role of Individual Risk Attitudes on Old Wine Valuations. *Journal of Wine Economics*, 2019, vol. 14, n°4, p. 417-426. **CNRS 3, HCERES B**

Perakakis, P., Guinot, J.V., Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., A technical note on the precise timing of behavioral events in economic experiments. *Journal of Behavioral and Experimental Finance*, 2019, vol. 21, p. 10-14.

Ruiz Martos, M.J., Garcia-Gallego, A., Georgantzis, N., The Heaven Dictator Game: Costless taking or giving. *Journal of Behavioral and Experimental Economics*, 2019, vol. 82. **CNRS 4, HCERES C**

Attanasi, G., Georgantzis, N., Rotondi, V., Vigani, D., Lottery- and survey-based risk attitudes linked through a multichoice elicitation task. *Theory and Decision*, 2018, vol. 84, n°3, p. 341-372. **CNRS 2, HCERES A**

Barreda-Terrazona, I., Garcia Gallego, M.A., Georgantzis, N., Ziros, N., Market games and social dilemmas. *Journal of Economic Behavior & Organization*, 2018, vol. 155, p. 435-444. **CNRS 2, HCERES A**

Georgantzis, N., Dragouni, M., Fouseki, K., Community participation in heritage tourism planning: is it too much to ask?. *Journal of Sustainable Tourism*, 2018, vol. 26, n°5, p. 759-781.

Georgantzis, N., Lacomba, J., Lagos, F., Milgram, J., Trust and reciprocity between neighbour countries: Morocco, France and Spain. *Revista Internacional de Sociologia*, 2018, vol. 76, n°1.

Georgantzis, N., Garcia Gallego, M.A., Pereira, P., Pernias Cerrillo, J.C., Bias and size effects of price-comparison platforms: theory and experimental evi. *Review of Network Economics*, 2017, vol. 15, n°1, p. 1-34. **CNRS 3, HCERES B**

Ciarreta, A., Fatas, E., Georgantzis, N., Gutierrez Hita, C., Vertical separation vs. independent downstream entry in an electricity network: experimental insights. *Electric Power Systems Research*, 2017, vol. 143, p. 728-738.

Georgantzis, N., Parasyri, D., Tsagarakis, K., Inter-gender interaction and communication in ultimatum games. *Applied Economics Letters*, 2017, vol. 24, n°12, p. 858-862. **CNRS 4, HCERES C**

Georgantzis, N., Vasileiou, E., Kotzaivazoglou, I., Peer norm guesses and self-reported attitudes towards performance-related pay. *PLOS One*, 2017, vol. 12, n°4.

Vendrell-Herreo, F., Bustinza, O., Parry, G., Georgantzis, N., Servitization, digitization and supply chain interdependency. *Industrial Marketing Management*, 2017, vol. 60, p. 69-81. **CNRS 2, FNEGE 2, HCERES A**

Arroyo Mina, S., Revollo Fernandez, D., Aguilar Ibarra, A., Georgantzis, N., Economic behavior of fishers under climate-related uncertainty: results from field experiments in Mexico and Colombia. *Fisheries Research*, 2016, vol. 183, p. 304-317.

Barreda Tarrazona, I., Georgantzis, N., Manasakis, K., Mitrokostas, E., Petrakis, E., Endogenous managerial compensation contracts in experimental quantity-setting duopolies. *Economic Modelling*, 2016, vol. 54, p. 205-217.

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Stafiero, G., An experimental study on the effect of co-payment in public services. *Journal of Behavioral and Experimental Economics*, 2016, vol. 65, p. 109-116. **CNRS 4, HCERES-ECO A, HCERES-GESTION C**

Georgantzis, N., Perakakis, P., Garcia Gallego, A., Sabater Grande, G., Ibañez, M., Ortet, G., Lopez Ovejero, S., Mezquita, L., Villa, E., Take the Money and Run: Psychopathic Behavior in the Trust Game. *Frontiers in Psychology*, 2016.

Vlachos, S., Georgantzis, N., Consumer behaviour towards organic ready-to-eat meals: a case of quality innovation. *International Journal of Food and Beverage Manufacturing and Business Models*, 2016, vol. 1, n°1, p. 11-17.

Attanasi, G., Garcia-Gallego, A., Georgantzis, N., Montesano, A., Bargaining over Strategies of Non-Cooperative Games. *Games*, 2015, vol. 6, n°3, p. 273-298.

Garcia Gallego, A., Georgantzis, N., Martin Montaner, J., Perez, T., (How) Do research and administrative duties affect university professors' teaching?. *Applied Economics*, 2015, vol. 47, n°45, p. 4868-4883.

Georgantzis, N., Vasileiou, E., An experiment on energy-saving competition with socially responsible consumers: opening the black box. *Journal of Behavioral and Experimental Economics*, 2015, vol. 58, p. 1-10. **CNRS 4, AERES Gestion C**

Attanasi, G., Corazzini, L., Georgantzis, N., Passarelli, F., Risk aversion, overconfidence and private information as determinants of majority thresholds. *Pacific Economic Review*, 2014, vol. 19, n°3, p. 355-386.

Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Pereira, P., Pernias Cerrillo, J.C., On the evolution of monopoly pricing in Internet-assisted search markets. *Journal of Business Research*, 2014, vol. 67, n°5, p. 795-801. **CNRS 2, FNEGE 2, AERES Gestion A**

Georgantzis, N., Garcia-Gallego, A., Monopolistic Product Line Competition with Ex Post Consumer Heterogeneity. *Theoretical Economics Letters*, 2014, vol. 4, n°2, p. 155-165.

Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., Physiological and behavioral patterns of corruption. *Frontiers in Behavioral Neuroscience*, 2014, vol. 8.

Rodriguez-Priego, N., Montoro Ríos, F.J., Georgantzis, N., Risk perception and commitment to reduce global climate change in Spain. *Revista Internacional de Sociología*, 2014, vol. 72, n°1, p. 173-200.

Andreou, A., Andreou, E., Garcia Gallego, A., Georgantzis, N., An ultimatum bargaining experiment on trade union efficiency. *Bulletin of Economic Research*, 2013, vol. 65, n°4, p. 354-361. **CNRS 3, AERES Gestion B**

Attanasi, G., Garcia Gallego, A., Georgantzis, N., Montesano, A., An Experiment on Prisoner's Dilemma with confirmed Proposals. *Organizational Behavior and Human Decision Processes*, 2013, vol. 120, n°2, p. 216-227.

Fatas, E., Georgantzis, N., Mañez, J., Sabater Grande, G., Experimental duopolies under price guarantees. *Applied Economics*, 2013, vol. 45, n°1, p. 15-35.

Georgantzis, N., Vasileiou, E., Are Dangerous Jobs Paid Better? European Evidence. *Research in Labor Economics*, 2013, vol. 38, p. 163-192.

Garcia Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., Managing a Duopolistic Water Market with Confirmed Proposals: An Experiment. *Revista Internacional de Sociología*, 2012, vol. special issue on Behavioral and Experimental Econo, p. 189-213.

Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Gender differences in ultimatum games: despite rather than due to risk attitudes. *Journal of Economic Behavior & Organization*, 2012, vol. 83, n°1, p. 42-49. **CNRS 2, AERES Gestion A**

Garcia-Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., How do Markets Manage Water Resources? An Experiment. *Environmental and Resource Economics*, 2012, vol. 53, n°1, p. 1-23. **CNRS 2, AERES Gestion**

Georgantzis, N., Attanasi, G., García-Gallego, A., Montesano, A., Environmental agreements as a Hawk-Dove game with confirmed proposals. *Environmental Economics*, 2012, vol. 3, n°4.

Georgantzis, N., Tsireme, A., Nikolaou, E., Tsagarakis, K., The influence of environmental policy on the decisions of managers to adopt G-SCM practices. *Clean Technology and Environmental Policy*, 2012, vol. 14, n°5, p. 953-964.

Barreda Tarrazona, I., Garcia Gallego, A., Georgantzis, N., Andaluz Funcia, J., Gil Sanz, A., An experiment on spatial competition with endogenous pricing. *International Journal of Industrial Organization*, 2011, vol. 29, n°1, p. 74-83.

Garcia Gallego, A., Georgantzis, N., Navarro Martinez, D., Sabater Grande, G., The stochastic component in choice and regression to the mean. *Theory and Decision*, 2011, vol. 71, n°2, p. 251-267. **CNRS 2**

Georgantzis, N., Navarro Martinez, D., Understanding the WTA–WTP gap: Attitudes, feelings, uncertainty and personality. *Journal of Economic Psychology*, 2010, vol. 31, n°6, p. 895-907. **CNRS 3, AERES Gestion B**

Garcia Gallego, A., Georgantzis, N., Market effects of changes in consumers' social responsibility. *Journal of Economics and Management Strategy*, 2009, vol. 18, n°1, p. 151-163.

Georgantzis, N., García Gallego, A., Jaramillo-Gutiérrez, A., Ultimatum Salary Bargaining with Real Effort. *Economics Letters*, 2008, vol. 98, p. 78-83.

Georgantzis, N., Brañas, P., Guillén, P., Direct and Indirect Effects of Pathological Gambling on Risk Attitudes. *Judgment and Decision Making*, 2007, vol. 2, n°2, p. 48-58.

Georgantzis, N., García Gallego, A., Gil Moltó, M.J., Orts, V., Game-theoretic Aspects of International Mergers: Theory and Case Studies. *International Review of Law and Economics*, 2006, vol. 26, p. 395-409.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., Buyer-Seller Interaction in Experimental Spatial Markets. *Regional Science and Urban Economics*, 2005, vol. 35, p. 89-108.

Georgantzis, N., Fatás, E., Máñez, J., Sabater-Grande, G., Pro-Competitive Price Beating Guarantees: Experimental Evidence. *Review of Industrial Organization*, 2005, vol. 26, p. 115-136.

Georgantzis, N., Gil Moltó, M.J., Orts, V., Cooperative R&D with Endogenous Technology Differentiation. *Journal of Economics and Management Strategy*, 2005, vol. 14, p. 461-476.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., An Experimental Validation of Hypothetical WTP for a Recyclable Product. *Environmental and Resource Economics*, 2004, vol. 27, p. 313-335.

Georgantzis, N., Camacho, E., García-Gallego, A., Sabater-Grande, G., An Experimental Test of Response Consistency in Contingent Valuation. *Ecological Economics*, 2003, vol. 47, p. 167-182.

Georgantzis, N., Barreda Tarrazona, I., Regulating Vertical Relations in the Presence of Retailer Differentiation Costs. *International Review of Law and Economics*, 2002, vol. 22, n°3, p. 227-256.

Georgantzis, N., Sabater-Grande, G., Accounting for Risk Aversion in Repeated Prisoners' Dilemma Games: An Experimental Test. *Journal of Economic Behavior & Organization*, 2002, vol. 48, n°1, p. 37-50.

Georgantzis, N., Sabater-Grande, G., Market Transparency and Collusion: On the UK Agricultural Tractor Registration Exchange. *European Journal of Law and Economics*, 2002, vol. 14, n°2, p. 129-150.

Georgantzis, N., García Gallego, A., Multiproduct Activity in an Experimental Differentiated Oligopoly. *International Journal of Industrial Organization*, 2001, vol. 19, p. 493-518.

## **Ouvrages**

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Perakakis, P., , 2014.

## **Chapitres d'ouvrages**



Ramsden, M.W., Telling, S., Leybourne, D.J., Alonso, N., White, S., Georgantzis, N., Advances in pest risk assessment techniques focusing on invertebrate pests of European outdoor crops. Fountain, M., Pope, T., *Advances in monitoring of native and invasive insect pests of crops*, Cambridge: Burleigh Dodds Science Publishing, 2023, p. 243-264.

Akaka, J., Garcia-Gallego, A., Georgantzis, N., Rahn, C., Tisserand, J-C., Development and Adoption of Model-Based Practices in Precision Agriculture. Cammarano, D., Van Evert, F.K., Kempenaar, C., *Progress in Precision Agriculture*, Cham: Springer, 2023, p. 75-102.

Georgantzis, N., Brunner, C.B., Promotional Effort. Marciano, A., Ramello, G.B., *Encyclopedia of Law and Economics*, New York: Springer, 2019, p. 16-20.

### **Conférences académiques**

Agnoli, L., Vasileiou, E., Georgantzis, N., Tatarida, A., Travlos, I., Antonopoulos, N., Ferreira Dominguez, N., Mosquera Losada, M.R., Modaffari, A., Agroecological Weed Management: Drivers and barriers to adoption from a grape grower perspective. *Academy of Wine Business Research (AWBR) 2024 Conference*, 9-12 juillet 2024, Vérone, Italie.

Garcia-Gallego, A., Georgantzis, N., Exchange markets with endogenous quality: When the “lemons problem” enhances trade. *Workshop “Market, Cooperation and Votes”*, 13-14 juin 2024, Madrid, Espagne.

Georgantzis, N., Shapley-Shubik meet Akerlof: Endogenous “Lemons” in Exchange Markets. *Oligo Workshop*, 6-8 juin 2024, Rethymno, Grèce.

Agnoli, L., Annunziata, A., Vasileiou, E., Georgantzis, N., The role of behavioural antecedents and consumption occasions in green innovation acceptance: the case of wine in can. *European Association of Wine Economists Conference (EuAWE) 2023*, 27-31 mai 2023, Chania, Grèce.

Basile, T., Agnoli, L., Georgantzis, N., Forleo, L.R., Perniola, R., Regenerative Viticulture: ready or not?. *44th World Congress of Vine and Wine*, 5-9 juin 2023, Cadiz/Jerez, Espagne.

Dubois, M., Agnoli, L., Georgantzis, N., Charters, S.J., Tisserand, J-C., Impact of Education and Group on Performance in Blind Tastings, an Experimental Approach. *European Association of Wine Economists Conference (EuAWE) 2023*, 27-31 mai 2023, Chania, Grèce.

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