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FULL PROFESSOR

DEPARTMENT: WINE & SPIRITS

WINE & SPIRITS RESEARCH AXIS COORDINATOR

DISCIPLINARY TEAM: WINE & SPIRIT BUSINESS (WS)

RESEARCH AXIS: WINE & SPIRITS

EDUCATION AND DEGREES

- 1993 PhD in Economics European University Institute, Florence, Italy
- 1990 MA European University Institute, Florence, Italy
- 1989 MPhil University College of Swansea, United Kingdom
- 1986 BA in Economics University of Piraeus, Greece

WORK EXPERIENCE

PROFESSIONAL EXPERIENCE

- 2017 - ... Full professor (Burgundy School of Business, Dijon, France)
- 2013 - 2017 Professor in Behavioural Economics (School of Agriculture Policy and Development, University of Reading, UK, Reading, Italy)
- 2009 - 2013 Professor of Economic Theory and Experimental Economics (Universitat Jaume I, Castellón, Spain, Castellón, Spain)
- 2000 - 2001 Visiting Professor, Economics Department (University of Crete, Greece, France)

OTHERS ACTIVITIES

- 2003 - 2013 Assistant Professor, Economics Department (University of Ioannina, Greece, France)
- 2018 Visiting Professor, Economics Department (University of Florence, Italy, Florence, Italy)
- 2014 Visiting Professor, Economics (University of Bratislava, Slovakia, Bratislava, Italy)
- 2011 - 2012 Visiting Research Affiliate, Economic Science Institute (Chapman University, United States, France)
- 2007 - 2008 Visiting Professor, Economics Department (University of Cyprus, France)
- 2004 - 2009 (University Paris II, Paris, France)
- 2008 - 2013 Research Excellence Chair (Investigador de Reconocida Valía) (Universidad de Granada, Spain, Granada, Spain)

TEACHING

DISCIPLINARY TEAM

- Wine & Spirit Business (WS)

TEACHING LEVELS

- L and M Level

TEACHING LANGUAGES

- Other
- English
- Spanish
- French
- Italian

SCIENTIFIC ACTIVITIES

RESEARCH FOCUS

- Wine & Spirits

RESEARCH INTERESTS

- Economy (Agriculture, Économie de l'environnement): Wine
- Economy (Economie du travail, démographie): Discrimination
- Economy (Economie expérimentale): Agri-food
- Economy (Économie industrielle): Wine
- Psychology - Education (Psychopathologie): Anti-social behaviour

RESEARCH ACTIVITIES

International, National or Regional Research Projects

- 2019 - 2024 Projet H2020 - IPM Decisions: Stepping-up integrated pest management decision support for crop protection Burgundy School of Business
- 2018 - 2022 Projet ANR - Green Innovation: Creativity, Risk and Social context (GrICRIS) Burgundy School of Business
- 2019 - 2022 Projet H2020 - PrimeWater: Delivering Advanced Predictive Tools from Medium to Seasonal Range for Water Dependent Industries Exploiting the Cross-Cutting Potential of EO and Hydro-Ecological Modeling Burgundy School of Business

- 2016 - 2017 Prisoners' pro-social values under the prism of interaction with non-institutionalised social groups. An experimental assessment in the presence of monetary incentives (British Academy/Leverhulme) University of Reading, UK

VISITING RESEARCH FELLOW

- 2019 - 2021 Aspectos tangibles e intangibles del 'valor' y su rol en la formación de burbujas económicas Universitat Jaume I, Castellón, Spain
- 2015 - 2017 SOCIALOG. Horizon 2020, Marie Curie Fellowship for Dr. F. Exadaktylos University of Reading, UK

OTHER

- 2017 - ... Director of the Wine and Spirits Business Lab Burgundy School of Business
- 2003 - 2013 Director, Laboratorio de Economía Experimental Universitat Jaume I, Castellon, Spain
- 2008 - 2013 Director, Laboratory EGEO Universidad de Granada

INVOLVEMENT IN SCHOOL'S ACTIVITIES

- Supervision of professional theses
- Other activities
- Offering student office hours
- Participation in / presentation during a research seminar organised at BSB
- Participation in academic meetings
- Research activity within the framework of a CEREN led project or in collaboration with a permanent BSB faculty member
- Participation in one or more scientific committees
- Participation in meetings organised within a teaching department

INTELLECTUAL CONTRIBUTIONS

Articles in peer refereed journals

Akaka, J.J., García-Gallego, A., Georgantzis, N., Tisserand, J-C., Vasileiou, E., Ramsden, M., Decision Support Systems adoption in pesticide management. *Open Research Europe*, 2024, 4,(142).

Martinez-Falco, J., Sanchez-Garcia, E., Marco-Lajara, B., Georgantzis, N., The interplay between competitive advantage and sustainability in the wine industry: a bibliometric and systematic review. *Discover Sustainability*, 2024, 5.

Sánchez-García, E., Martínez-Falcó, J., Marco-Lajara, B., Georgantzis, N., Value creation in the wine industry—a bibliometric analysis. *European Food Research and Technology*, 2024, 250: 1135-1148.

Vasileiou, E., Agnoli, L., Charters, S.J., Georgantzis, N., Feelings and alcohol consumption. *Journal of Economic Psychology*, 2024, 104. **CNRS 2, FNEGE 3, HCERES A**

Vasileiou, E., Georgantzis, N., Attanasi, G., Llerena, P., The role of innovation portfolio in green innovation decisions: A study of French and Italian firms. *Technovation*, 2024, 130. **CNRS 2, FNEGE 2, HCERES A**

Agnoli, L., Urquhart, E., Georgantzis, N., Schaeffer, B., Simmons, R., Hoque, B., Neely, M.B., Neil, C., Oliver, J., Tyler, A., Perspectives on user engagement of satellite Earth observation for water quality management. *Technological Forecasting and Social Change*, 2023,(189): 122357. **CNRS 2, FNEGE 2, HCERES A**

Sabater-Grande, G., Georgantzis, N., Herranz-Zarzoso, N., Goals and guesses as reference points: a field experiment on student performance. *Theory and Decision*, 2023, 94: 249-274. **CNRS 2, HCERES A**

Vasileiou, E., Karamanos, A., Georgantzis, N., Who wants to be an entrepreneur in the Balkans? From perceptions and beliefs to intentions. *Journal of Management Development*, 2023, 42,(2): 141-161. **CNRS 4, FNEGE 4, HCERES C**

Visalli, M., Dubois, M., Schlich, P., Ric, F., Cardebat, J-M., Georgantzis, N., A dataset on the sensory and affective perception of Bordeaux and Rioja red wines collected from French and Spanish consumers at home and international wine students in the lab. *Data in Brief*, 2023, 46.

Visalli, M., Dubois, M., Schlich, P., Ric, F., Cardebat, J-M., Georgantzis, N., Relevance of free-comment to describe wine temporal sensory perception: An application with panels varying in culture and expertise. *Food Quality and Preference*, 2023,(105). **CEREN COMPL. LIST**

Xeferis, D., Barreda-Tarrazona, I., Garcia-Gallego, A., Georgantzis, N., Catalog competition: Theory and experimental evidence. *Economic Inquiry*, 2023, 61,(1): 122-137. **CNRS 2, FNEGE 3, HCERES A**

Bolatito Ibrahim, S., Srinivasan, C., Georgantzis, N., Agricultural production inefficiency in Nigeria: the contribution of farming households' ill-health disability. *Tropical Agriculture*, 2022, 99,(1).

Georgantzis, N., Gutiérrez-Hita, C., Sánchez-Soriano, J., Learning and Applying Cooperative Solutions: A Classroom Experiment on Transportation Games. *Axioms*, 2022.

Herranz-Zarzoso, N., Georgantzis, N., Sabater-Grande, G., Self-selection bias in a field experiment: recruiting subjects under different payment schemes. *Bulletin of Economic Research*, 2022, 74,(2): 421-426. **CNRS 3, HCERES B**

Martinho, V.J.P.D., Cuhna, C.A.D.S., Pato, M.L., Costa, P.J.L., Sánchez-Carreira, M.C., Georgantzis, N., Rodrigues, R.N., Coronado, F., Machine Learning and Food Security: Insights for Agricultural Spatial Planning in the Context of Agriculture 4.0. *Applied Sciences*, 2022, 12,(22).

Martinho, V.J.P.D., Mourao, P.R., Georgantzis, N., Efficiency of the European Union farm types: Scenarios with and without the 2013 CAP measures. *Open Agriculture*, 2022, 7,(1): 93-111.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., The effects of personality, risk and other-regarding attitudes on trust and reciprocity. *Journal of Behavioral and Experimental Economics*, 2022, 96. **CNRS 3, FNEGE 3, HCERES B**

Vasileiou, E., Georgantzis, N., Attanasi, G., Llerena, P., Green innovation and financial performance: A study on Italian firms. *Research Policy*, 2022, 51,(6). **CNRS 1, FNEGE 1*, HCERES A**

Vecco, M., Georgantzis, N., Kroonenberg, P., Is it the firm, the innovator, or the innovation? Determinants of perceived non-imitability leading to unprotected Intellectual Property. *International Review of Law and Economics*, 2022, 72. **CNRS 1, FNEGE 3, HCERES A**

Ambali, O.I., Areal, F.J., Georgantzis, N., Improved Rice Technology Adoption: The Role of Spatially-Dependent Risk Preference. *Agriculture*, 2021, 11,(8).

Ambali, O.I., Areal, F.J., Georgantzis, N., On Spatially Dependent Risk Preferences: The Case of Nigerian Farmers. *Sustainability*, 2021, 13,(11).

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Psychopathy and Economic Behavior Among Prison Inmates: An Experiment. *Frontiers in Psychology*, 2021, 12.

Navarro Dols, J., Gonzalez-Pernia, J.L., Georgantzis, N., Ashta, A., Team profiles and roles in Social Gastronomy: A qualitative study in Spain. *International Journal of Gastronomy and Food Science*, 2021, 27.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., When Will the Lockdown End? Confinement Duration Forecasts and Self-Reported Life Satisfaction in Spain: A Longitudinal Study. *Frontiers in Psychology*, 2021, 12.

Tisserand, J-C., Cochard, F., Georgantzis, N., Le Gallo, J., Social preferences across different populations: Meta-analyses on the ultimatum game and dictator game. *Journal of Behavioral and Experimental Economics*, 2021, 90. **CNRS 3, FNEGE 3, HCERES B**

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Rehabilitation and social behavior: Experiments in prison. *Games and Economic Behavior*, 2020, 119: 148-171. **CNRS 1, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Voluntary contributions in a system with uncertain returns: a case of systemic risk. *Journal of Economic Interaction and Coordination*, 2020, 15,(1): 111-132. **CNRS 4, HCERES C**

Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Michailidou, G., Audience effects and other-regarding preferences against corruption: Experimental evidence. *Journal of Economic Behavior & Organization*, 2020, 180: 159-173. **CNRS 2, HCERES A**

Garcia-Gallego, A., Georgantzis, N., Jaramillo-Gutierrez, A., Country Differences in Ultimatum Wage Bargaining with a Real Task: Evidence from Greece, Spain and the UK. *Cuadernos Económicos de ICE*, 2020, 1,(99): 151-169.

Sabater Grande, G., Gonzalo, H., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., Baquero, A., Risk-taking and fairness among cocaine-dependent patients in dual diagnoses: Schizophrenia and Anti-Social Personality Disorder. *Scientific Reports*, 2020,(10): 1-13.

Attanasi, G., Georgantzis, N., My, K., Gines, M., Strategic Ethics: Altruism without the other-regarding confound. *Revue Économique*, 2019, 70,(6): 967-998. **CNRS 2, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Temerario, T., Intragroup competition in public good games: The role of relative performance incentives and risk attitudes. *Journal of Public Economic Theory*, 2019, 21,(5): 847-865. **CNRS 2, HCERES A**

Georgantzis, N., De Gallo, J., Peterle, E., Tisserand, J-C., Gender differences in legal disputes: The case of French labor courts. *Revue Économique*, 2019, 70,(6): 1201-1211. **CNRS 2, HCERES A**

Georgantzis, N., Drouvelis, M., Does Revealing personality data affect prosocial behaviour?. *Journal of Economic Behavior & Organization*, 2019, 159: 409-420. **CNRS 2, HCERES A**

Georgantzis, N., Tisserand, J-C., The Role of Individual Risk Attitudes on Old Wine Valuations. *Journal of Wine Economics*, 2019, 14,(4): 417-426. **CNRS 3, HCERES B**

Perakakis, P., Guinot, J.V., Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., A technical note on the precise timing of behavioral events in economic experiments. *Journal of Behavioral and Experimental Finance*, 2019, 21: 10-14.

Ruiz Martos, M.J., Garcia-Gallego, A., Georgantzis, N., The Heaven Dictator Game: Costless taking or giving. *Journal of Behavioral and Experimental Economics*, 2019, 82. **CNRS 4, HCERES C**

Attanasi, G., Georgantzis, N., Rotondi, V., Vigani, D., Lottery- and survey-based risk attitudes linked through a multichoice elicitation task. *Theory and Decision*, 2018, 84,(3): 341-372. **CNRS 2, HCERES A**

Barreda-Terrazona, I., Garcia Gallego, M.A., Georgantzis, N., Ziros, N., Market games and social dilemmas. *Journal of Economic Behavior & Organization*, 2018, 155: 435-444. **CNRS 2, HCERES A**

Georgantzis, N., Dragouni, M., Fouseki, K., Community participation in heritage tourism planning: is it too much to ask?. *Journal of Sustainable Tourism*, 2018, 26,(5): 759-781.

Georgantzis, N., Lacomba, J., Lagos, F., Milgram, J., Trust and reciprocity between neighbour countries: Morocco, France and Spain. *Revista Internacional de Sociología*, 2018, 76,(1).

Georgantzis, N., Garcia Gallego, M.A., Pereira, P., Pernias Cerrillo, J.C., Bias and size effects of price-comparison platforms: theory and experimental evi. *Review of Network Economics*, 2017, 15,(1): 1-34. **CNRS 3, HCERES B**

Ciarreta, A., Fatas, E., Georgantzis, N., Gutierrez Hita, C., Vertical separation vs. independent downstream entry in an electricity network: experimental insights. *Electric Power Systems Research*, 2017, 143: 728-738.

Georgantzis, N., Parasyri, D., Tsagarakis, K., Inter-gender interaction and communication in ultimatum games. *Applied Economics Letters*, 2017, 24,(12): 858-862. **CNRS 4, HCERES C**

Georgantzis, N., Vasileiou, E., Kotzaivazoglou, I., Peer norm guesses and self-reported attitudes towards performance-related pay. *PLOS One*, 2017, 12,(4).

Vendrell-Herreo, F., Bustinza, O., Parry, G., Georgantzis, N., Servitization, digitization and supply chain interdependency. *Industrial Marketing Management*, 2017, 60: 69-81. **CNRS 2, FNEGE 2, HCERES A**

Arroyo Mina, S., Revollo Fernandez, D., Aguilar Ibarra, A., Georgantzis, N., Economic behavior of fishers under climate-related uncertainty: results from field experiments in Mexico and Colombia. *Fisheries Research*, 2016, 183: 304-317.

Barreda Tarrazona, I., Georgantzis, N., Manasakis, K., Mitrokostas, E., Petrakis, E., Endogenous managerial compensation contracts in experimental quantity-setting duopolies. *Economic Modelling*, 2016, 54: 205-217.

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Stafiero, G., An experimental study on the effect of co-payment in public services. *Journal of Behavioral and Experimental Economics*, 2016, 65: 109-116. **CNRS 4, HCERES-ECO A, HCERES-GESTION C**

Georgantzis, N., Perakakis, P., Garcia Gallego, A., Sabater Grande, G., Ibañez, M., Ortet, G., Lopez Ovejero, S., Mezquita, L., Villa, E., Take the Money and Run: Psychopathic Behavior in the Trust Game. *Frontiers in Psychology*, 2016.

Vlachos, S., Georgantzis, N., Consumer behaviour towards organic ready-to-eat meals: a case of quality innovation. *International Journal of Food and Beverage Manufacturing and Business Models*, 2016, 1,(1): 11-17.

Attanasi, G., Garcia-Gallego, A., Georgantzis, N., Montesano, A., Bargaining over Strategies of Non-Cooperative Games. *Games*, 2015, 6,(3): 273-298.

Garcia Gallego, A., Georgantzis, N., Martin Montaner, J., Perez, T., (How) Do research and administrative duties affect university professors' teaching?. *Applied Economics*, 2015, 47,(45): 4868-4883.

Georgantzis, N., Vasileiou, E., An experiment on energy-saving competition with socially responsible consumers: opening the black box. *Journal of Behavioral and Experimental Economics*, 2015, 58: 1-10. **CNRS 4, AERES C**

Attanasi, G., Corazzini, L., Georgantzis, N., Passarelli, F., Risk aversion, overconfidence and private information as determinants of majority thresholds. *Pacific Economic Review*, 2014, 19,(3): 355-386.

Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Pereira, P., Pernias Cerrillo, J.C., On the evolution of monopoly pricing in Internet-assisted search markets. *Journal of Business Research*, 2014, 67,(5): 795-801. **CNRS 2, FNEGE 2, AERES A**

Georgantzis, N., Garcia-Gallego, A., Monopolistic Product Line Competition with Ex Post Consumer Heterogeneity. *Theoretical Economics Letters*, 2014, 4,(2): 155-165.

Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., Physiological and behavioral patterns of corruption. *Frontiers in Behavioral Neuroscience*, 2014, 8.

Rodriguez-Priego, N., Montoro Ríos, F.J., Georgantzis, N., Risk perception and commitment to reduce global climate change in Spain. *Revista Internacional de Sociología*, 2014, 72,(1): 173-200.

Andreou, A., Andreou, E., Garcia Gallego, A., Georgantzis, N., An ultimatum bargaining experiment on trade union efficiency. *Bulletin of Economic Research*, 2013, 65,(4): 354-361. **CNRS 3, AERES B**

Attanasi, G., Garcia Gallego, A., Georgantzis, N., Montesano, A., An Experiment on Prisoner's Dilemma with confirmed Proposals. *Organizational Behavior and Human Decision Processes*, 2013, 120,(2): 216-227.

Fatas, E., Georgantzis, N., Mañez, J., Sabater Grande, G., Experimental duopolies under price guarantees. *Applied Economics*, 2013, 45,(1): 15-35.

Georgantzis, N., Vasileiou, E., Are Dangerous Jobs Paid Better? European Evidence. *Research in Labor Economics*, 2013, 38: 163-192.

Garcia Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., Managing a Duopolistic Water Market with Confirmed Proposals: An Experiment. *Revista Internacional de Sociología*, 2012, special issue on Behavioral and Experimental Econo: 189-213.

Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Gender differences in ultimatum games: despite rather than due to risk attitudes. *Journal of Economic Behavior & Organization*, 2012, 83,(1): 42-49. **CNRS 2, AERES A**

Garcia-Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., How do Markets Manage Water Resources? An Experiment. *Environmental and Resource Economics*, 2012, 53,(1): 1-23. **CNRS 2, AERES**

Georgantzis, N., Attanasi, G., García-Gallego, A., Montesano, A., Environmental agreements as a Hawk-Dove game with confirmed proposals. *Environmental Economics*, 2012, 3,(4).

Georgantzis, N., Tsireme, A., Nikolaou, E., Tsagarakis, K., The influence of environmental policy on the decisions of managers to adopt G-SCM practices. *Clean Technology and Environmental Policy*, 2012, 14,(5): 953-964.

Barreda Tarrazona, I., Garcia Gallego, A., Georgantzis, N., Andaluz Funcia, J., Gil Sanz, A., An experiment on spatial competition with endogenous pricing. *International Journal of Industrial Organization*, 2011, 29,(1): 74-83.

Garcia Gallego, A., Georgantzis, N., Navarro Martinez, D., Sabater Grande, G., The stochastic component in choice and regression to the mean. *Theory and Decision*, 2011, 71,(2): 251-267. **CNRS 2**

Georgantzis, N., Navarro Martinez, D., Understanding the WTA–WTP gap: Attitudes, feelings, uncertainty and personality. *Journal of Economic Psychology*, 2010, 31,(6): 895-907. **CNRS 3, AERES B**

Garcia Gallego, A., Georgantzis, N., Market effects of changes in consumers' social responsibility. *Journal of Economics and Management Strategy*, 2009, 18,(1): 151-163.

Georgantzis, N., García Gallego, A., Jaramillo-Gutiérrez, A., Ultimatum Salary Bargaining with Real Effort. *Economics Letters*, 2008, 98: 78-83.

Georgantzis, N., Brañas, P., Guillén, P., Direct and Indirect Effects of Pathological Gambling on Risk Attitudes. *Judgment and Decision Making*, 2007, 2,(2): 48-58.

Georgantzis, N., García Gallego, A., Gil Moltó, M.J., Orts, V., Game-theoretic Aspects of International Mergers: Theory and Case Studies. *International Review of Law and Economics*, 2006, 26: 395-409.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., Buyer-Seller Interaction in Experimental Spatial Markets. *Regional Science and Urban Economics*, 2005, 35: 89-108.

Georgantzis, N., Fatás, E., Máñez, J., Sabater-Grande, G., Pro-Competitive Price Beating Guarantees: Experimental Evidence. *Review of Industrial Organization*, 2005, 26: 115-136.

Georgantzis, N., Gil Moltó, M.J., Orts, V., Cooperative R&D with Endogenous Technology Differentiation. *Journal of Economics and Management Strategy*, 2005, 14: 461-476.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., An Experimental Validation of Hypothetical WTP for a Recyclable Product. *Environmental and Resource Economics*, 2004, 27: 313-335.

Georgantzis, N., Camacho, E., García-Gallego, A., Sabater-Grande, G., An Experimental Test of Response Consistency in Contingent Valuation. *Ecological Economics*, 2003, 47: 167-182.

Georgantzis, N., Barreda Tarrazona, I., Regulating Vertical Relations in the Presence of Retailer Differentiation Costs. *International Review of Law and Economics*, 2002, 22,(3): 227-256.

Georgantzis, N., Sabater-Grande, G., Accounting for Risk Aversion in Repeated Prisoners' Dilemma Games: An Experimental Test. *Journal of Economic Behavior & Organization*, 2002, 48,(1): 37-50.

Georgantzis, N., Sabater-Grande, G., Market Transparency and Collusion: On the UK Agricultural Tractor Registration Exchange. *European Journal of Law and Economics*, 2002, 14,(2): 129-150.

Georgantzis, N., García Gallego, A., Multiproduct Activity in an Experimental Differentiated Oligopoly. *International Journal of Industrial Organization*, 2001, 19: 493-518.

Books

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Perakakis, P., , 2014.

Book chapters

Ramsden, M.W., Telling, S., Leybourne, D.J., Alonso, N., White, S., Georgantzis, N., Advances in pest risk assessment techniques focusing on invertebrate pests of European outdoor crops. Fountain, M., Pope, T., *Advances in monitoring of native and invasive insect pests of crops*, Cambridge: Burleigh Dodds Science Publishing, 2023, 243-264.

Akaka, J., Garcia-Gallego, A., Georgantzis, N., Rahn, C., Tisserand, J-C., Development and Adoption of Model-Based Practices in Precision Agriculture. Cammarano, D., Van Evert, F.K., Kempenaar, C., *Progress in Precision Agriculture*, Cham: Springer, 2023, 75-102.

Georgantzis, N., Brunner, C.B., Promotional Effort. Marciano, A., Ramello, G.B., *Encyclopedia of Law and Economics*, New York: Springer, 2019, 16-20.

Papers in Academic Conferences

Agnoli, L., Georgantzis, N., Vasileiou, E., De Maria, F., Nerva, L., Chitarra, W., Gambino, G., Ruiz-García, L., Fernández-López, D.J., Menéndez, C.M., Sáenz-Navajas, M-P., Transforming the grapevine world through new breeding techniques. *45ème Congrès mondial de la vigne et du vin*, October 14th-18th 2024, Dijon, France.

Agnoli, L., Vasileiou, E., Georgantzis, N., Tatarida, A., Travlos, I., Antonopoulos, N., Ferreira Dominguez, N., Mosquera Losada, M.R., Modaffari, A., Agroecological Weed Management: Drivers and barriers to adoption from a grape grower perspective. *Academy of Wine Business Research (AWBR) 2024 Conference*, July 9th-12th 2024, Vérone, Italy.

Garcia-Gallego, A., Georgantzis, N., Exchange markets with endogenous quality: When the “lemons problem” enhances trade. *Workshop “Market, Cooperation and Votes”*, June 13th-14th 2024, Madrid, Spain.

Georgantzis, N., Shapley-Shubik meet Akerlof: Endogenous “Lemons” in Exchange Markets. *Oligo Workshop*, June 6th-8th 2024, Rethymno, Greece.

Agnoli, L., Annunziata, A., Vasileiou, E., Georgantzis, N., The role of behavioural antecedents and consumption occasions in green innovation acceptance: the case of wine in can. *European Association of Wine Economists Conference (EuAWE) 2023*, May 27th-31st 2023, Chania, Greece.

Basile, T., Agnoli, L., Georgantzis, N., Forleo, L.R., Perniola, R., Regenerative Viticulture: ready or not?. *44th World Congress of Vine and Wine*, June 5th-9th 2023, Cadiz/Jerez, Spain.

Dubois, M., Agnoli, L., Georgantzis, N., Charters, S.J., Tisserand, J-C., Impact of Education and Group on Performance in Blind Tastings, an Experimental Approach. *European Association of Wine Economists Conference (EuAWE) 2023*, May 27th-31st 2023, Chania, Greece.

Georgantzis, N., Exchange markets with endogenous quality: When the “lemons problem” enhances trade. *SEET 2023 Workshop “Southern Europe Experimental Team’s Meeting”*, February 2nd-3rd 2023, Valence, Spain.

Agnoli, L., Charters, S.J., Georgantzis, N., Tisserand, J-C., The role of risk attitude on old wines purchase decisions. *Wine and Spirits Economics Workshop*, June 9th 2022, Dijon, France.

Agnoli, L., Georgantzis, N., Outreville, J-F., Pinate, A., The influence of human values on the consumption and choices of alcoholic beverages. *Wine and Spirits Economics Workshop*, June 9th 2022, Dijon, France.

Georgantzis, N., Agnoli, L., Vasileiou, E., Emotions in Wine and Spirits consumption. *183rd Seminar of the European Association of Agricultural Economics*, September 8th-9th 2022, Zagreb, Croatia.

Georgantzis, N., Barreda, I., Garcia Gallego, A., Delegation in Oligopoly: The power of rejection. *Conférence ASSET (Association for Southern European Economic Theorists)*, October 27th-29th 2022, Crète, Greece.

Georgantzis, N., Hermann, C., Heitz, A., Wine and sustainability. *Academy of Wine Business Research Conference 2022*, July 5th-8th 2022, Dijon, France.

Kazlouskaya, M., Bocin-Dumitriu, A., Van Duivenbode, L., Spyrakos, E., Tiit, K., Georgantzis, N., Agnoli, L., Cillero, C., European and International Policy Drivers in Water Scenarios for Copernicus Exploitation. *73rd International Astronautical Congress*, September 18th-22nd 2022, Paris, France.

Tisserand, J-C., Georgantzis, N., Akaka, J., Aurora Garcia Gallego, M., Decision support systems in pesticide management: Determinants of adoption and trust in DSS . *Conférence scientifique européenne "Vers une agriculture sans pesticides"*, June 2nd-3rd 2022, Dijon, France.

Vasileiou, E., Georgantzis, N., Agnoli, L., The role of feelings in alcohol consumption. Insights from Italy. *European Association for Wine Economists Conference (EuAWE)*, May 18th-21st 2022, Vila Real, Portugal.

Georgantzis, N., Expectations and other drivers of happiness during the COVID pandemic. *PANORisk*, November 16th 2021, Le Mans, France.

Georgantzis, N., Herding as signal of quality?. *Workshop on Actions, Contributions and Games*, October 14th-16th 2021, Dijon, France.

Navarro Dols, J., González-Pernía, J.L., Georgantzis, N., Ashta, A., Social Entrepreneurship: The Role Of The Team. *RENT 2020: "Entrepreneurship in the Digital Era" (online)*, November 19th-20th 2020, Other countries.

Charters, S.J., Georgantzis, N., Song, H., Yip, L., The Relationship between Perceived and Revealed Attitudes towards "Complexity" and "Flavor Development in the Glass": A Case of Inconsistency. *3rd Annual Wine and Hospitality Management Workshop*, June 6th-7th 2019, New York, United States.

Georgantzis, N., Stereotypes in wine tasting. *ESA European Meeting*, September 4th-7th 2019, Dijon, France.

Georgantzis, N., Strategic ethics: altruism without the other-regarding confound. *10th International Conference of the French Association of Experimental Economics (ASFEE)* , June 19th-21st 2019, Toulouse, France.

Georgantzis, N., Max, S., Charters, S.J., Is Wine Testing (Perceived as) a Male Skill?. *13th AAWE Conference*, July 14th-18th 2019, Vienne, Austria.

Yip, L., Georgantzis, N., Song, H., Charters, S.J., On the relationship between perceived and revealed attitudes towards "complexity" and "flavor development in the glass": a case of inconsistency?. *25th EuAWE Conference - European Association of Wine Economists*, May 23rd-25th 2018, Dijon, France.

Invited keynote speeches

Georgantzis, N., Vasileiou, E., Agnoli, L., The role of emotions in Wine, Beer and Spirits Consumption. *Seminar Series of the Agri-Food Economics and Marketing unit of the School of Agriculture Policy and Development*, January 26th 2023, Reading, United Kingdom.

Georgantzis, N., An Experiment on Herding. *BELIS Seminar (on line)*, May 16th 2022, Istanbul, Turkey.

Georgantzis, N., Garcia-Gallego, A., Collasant, A., Tedeschi, G., An experiment on herding. *EconomiX Workshop - Social behaviour and discrimination*, October 20th 2022, Nanterre, France.

Georgantzis, N., ¿Cómo explicar la corrupción? Patrones fisiológicos y conductuales de corrupción. *Ponencia Internacional - Universidad Autonoma de Ica (online)*, August 7th 2020, Ica, Peru.

Georgantzis, N., Experimental Research. *1st Workshop on Research Methods "Experimental Research"*, August 8th 2019, Florence, Italy.

Press tribunes

Agnoli, L., Vasileiou, E., Georgantzis, N., La gestion agroécologique des mauvaises herbes, un levier pour l'agriculture durable. *The Conversation*, February 27th 2024

Basile, T., Georgantzis, N., Agnoli, L., Perniola, R., Viticoltura Rigenerativa: Come applicarla. // *Corriere Vinicolo*, June 17th 2022

Georgantzis, N., Garcia-Gallego, A., Sabater-Grande, G., Herranz-Zarzoso, N., Confinement : les effets délétères des annonces trop optimistes. *The Conversation*, April 13th 2021, theconversation.com

Tisserand, J-C., Georgantzis, N., Acheter des vins trop âgés : une question de goût (du risque). *The Conversation*, January 21st 2021, theconversation.com

Tisserand, J-C., Jea Akaka, J., Georgantzis, N., Pourquoi les agriculteurs n'utilisent pas plus de systèmes d'aide à la décision ?. *The Conversation*, February 8th 2021, theconversation.com

Research seminars

Georgantzis, N., Charters, S.J., Agnoli, L., Dubois, M., Vasileiou, E., Evaluating risky wines: the role of knowledge and risk aversion, *Workshop Granem "Risque & consommation et production de vin : quel apport des approches expérimentales ?"*, December 14th 2023, Angers, France.

Georgantzis, N., Decision-making under uncertainty, *Behavioral Economics Greece (online)*, July 8th 2021, Greece.

Georgantzis, N., What is superfluous in and what is missing from Economic Science? (¿Qué le sobra y qué le falta a la Ciencia Económica?), *Online Seminar of the Instituto de Estudios de la Ciencia y la Tecnología (University of Salamanca)*, January 20th 2020, Salamanca, Spain.

Georgantzis, N., I can't stop myself: impulse control and behaviour in asymmetric matching-pennies games, *Workshop "Emotions, stress, and incentives"*, January 19th 2019, Lyon, France.

Interviews

Georgantzis, N., Présidentielle 2022 : les Français sont-ils défavorables au RSA et autres aides sociales ?. *20 Minutes*, March 26th 2022, actualite.20minutes.fr

Georgantzis, N., Le comportement des acheteurs de vins décrypté par un laboratoire. *CNews*, January 18th 2018, www.cnews.fr

Blog

Agnoli, L., Georgantzis, N., Determinants of the adoption of EO-based technologies for water quality monitoring and forecasting: An analysis of end users' needs. *Blog PrimeWater Website*, March 31st 2022, www.primewater.eu

Other contributions

Georgantzis, N., Chair of the Parallel Session X– Industrial Organization & Management (European Association of Wine Economists Conference (EuAWE) 2023, May 27th-31st 2023, Chania, Greece), 2023, France.

Georgantzis, N., Discutant for the plenary session "Panorama of the greek wine industry" by Panagiotis Kalaitzis (European Association of Wine Economists Conference (EuAWE) 2023, May 27th-31st 2023, Chania, Greece), 2023, France.

Georgantzis, N., Jaber-Lopez, T., Rodriguez-Lara, I., Editorial: Economic Games, (Dis)honesty and Trust, 2022, France.

Georgantzis, N., Schweitzer, C., Bourcieu, S., REVINE Project: Consortium agreement (Confidential), 2021, France.

Georgantzis, N., H2020 PrimeWater Project: Kick off meeting: Presentation "Understanding social and institutional determinants of EO-based services" (Confidential), 2019, France.

Georgantzis, N., Modération de la session IV "Ethique et culture" du Colloque international "Prohibition 1919-2019" (Reims, 5-9 novembre 2019), 2019, Reims, France.

Georgantzis, N., Bourcieu, S., H2020 IPM Decisions Project: D7.3 Consortium agreement (Confidential), 2019, France.

Georgantzis, N., Bourcieu, S., H2020 PrimeWater Project: Consortium agreement (Confidential), 2019, France.

Corgnet, B., Georgantzis, N., Hernan Gonzalez, R., Spiegelman, E., Sutan, A., "How I met Vernon Smith" - Introduction to the plenary talk of Vernon Smith, 2018, Dijon, France.

Videos