



Julie ROSAZ (Dr., HDR)

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ASSOCIATE PROFESSOR
DEPARTMENT: DIGITAL MANAGEMENT
HEAD OF DEPARTEMENT
DISCIPLINARY TEAM: DIGITAL MANAGEMENT
RESEARCH AXIS: DIGITAL LEADERSHIP

EDUCATION AND DEGREES

- 2022 Habilitation à Diriger des Recherches (HDR) , LYON, France
- 2010 PhD in Economics , Lyon, France
- 2006 Master de Microéconomie Appliquée , Lyon, France

WORK EXPERIENCE

PROFESSIONAL EXPERIENCE

- 2017 - 2021 Associate professor (Université Lumière Lyon 2, Lyon, France)
- 2011 - 2017 Maître de conférences des universités (Université de Montpellier, Montpellier, France)

OTHERS ACTIVITIES

- 2019 - 2021 Member of the scientific committee (Université de Lyon, IMU, Lyon, France)
- 2015 Séjour de recherche (Institute of Socio-Economic Research (LISER), Luxembourg, Luxembourg)

TEACHING

DISCIPLINARY TEAM

- Digital Management

TEACHING LEVELS

- L and M Level

TEACHING LANGUAGES

- English
- French

SCIENTIFIC ACTIVITIES

RESEARCH FOCUS

- Digital Leadership

RESEARCH INTERESTS

- Economy (Économie comportementale): Leadership

DOCTORATE-PHD SUPERVISION/CO SUPERVISION/JURYS

- 2024 Université de Montpellier

RESEARCH ACTIVITIES

International, National or Regional Research Projects

- 2024 - 2028 Advances In Ethical and Social Preferences ANR
- 2023 - 2027 In-group favoritism in intergroup conflicts ANR
- 2024 - 2027 Time is money ANR
- 2022 - 2025 BE-AWARE ANR
- 2016 - 2023 Local Adaptation in a Risky Environment ANR
- 2019 - 2022 Une étude sur la malhonnêteté : des émotions et de la cognition aux institutions et aux organisations ANR
- 2020 - 2021 DIGITUP FNR
- 2020 - 2021 Évaluation monétaire du temps et de la fiabilité dans les transports Rennes Métropole

PARTICIPATION TO THE ACTIVITIES OF ACADEMIC JOURNALS

Reviewing of articles

- China Economic Review
- European Economic Review
- Experimental Economics
- Journal of Behavior and Organization
- Journal of Behavioral and Experimental Economics

- Journal of economic psychology
- Journal of Public Economic Theory
- Management Science
- Revue économique
- Social Choice and Welfare

PARTICIPATION TO THE ACTIVITIES OF ACADEMIC ASSOCIATIONS OR NETWORK

Coordination or participation of a conference organisation

- 2020 Organisatrice Journées doctorales de l'ADRES

VISITING RESEARCH FELLOW

- 2021 - ... Chercheur CEREN
- 2017 - 2021 Chercheur GATE
- 2011 - 2017 Membre LAMETA

ORGANISATION OF INTERNAL WORKSHOP OR RESEARCH EVENTS

- 2021 - 2022 Membre du bureau FETS seminars

OTHER

- 2016 - ... Referee ASFEE
- Expérimenter l'économie Lycée Champollion
- 2016 - ... Membre du conseil ASFEE
- 2023 - 2024 Axe Digital Leadership BSB
- 2022 - 2024 IACITE Région Bourgogne Franche Comté
- 2019 - 2021 Membre du conseil scientifique IMU de l'université de Lyon

INVOLVEMENT IN SCHOOL'S ACTIVITIES

- Research activity within the framework of a CEREN led project or in collaboration with a permanent BSB faculty member
- Development of e-learning modules
- Participation in the Assurance of Learning AoL process to assess student competencies
- Participation in meetings organised within a teaching department
- Participation in / presentation during a research seminar organised at BSB
- Participation in academic meetings
- Responsibility for modules
- Supervision of professional theses
- Participation in one or more admissions boards (Chairperson of the Board or company representative during individual interviews, language tests or correction of examination papers)
- Participation in one or more scientific committees

INTELLECTUAL CONTRIBUTIONS

Articles in peer refereed journals

Rosaz, J., Cheikbossian, G., Productive and destructive group contests: an experimental investigation. *Journal of Conflict Resolution*, 2024. **FNEGE 3 (published on line)**

Beaud, M., Lefebvre, M., Rosaz, J., Other-Regarding Preferences and Giving Decision in Risky Environments: Experimental Evidence. *Review of Economic Design*, 2023, 27,(2): 359-385. **CNRS 3, HECERES B**

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors: experimental comparison of the procedures of persuasion and commitment. *Journal of Behavioral and Experimental Economics*, 2022, 101. **CNRS 3, FNEGE 3, HECERES B**

Tisserand, J-C., Hopfensitz, A., Blondel, S., Loheac, Y., Mantilla, C., Mateu, G., Rosaz, J., Rozan, A., Willinger, M., Sutan, A., Management of common pool resources: a nation-wide experiment. *Ecological Economics*, 2022, 201. **CNRS 1, FNEGE 2, HECERES A**

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Can we commit Future Managers to Honesty?. *Frontiers in Psychology*, 2021,(12).

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath. *Management Science*, 2019, 65,(1): 426-438. **CNRS 1eg, FNEGE 1*, HECERES A**

Loheac, Y., Alia, H., Bazart, C., Bchir, M.A., Blondel, S., Bonescu, M., Bornier, A., Brouard, J., Chappe, N., Cochard, F., Flage, A., Galeotti, F., Hollandts, X., Jacquemet, N., Le Lec, F., Lefebvre, M., Leplat, M., Peterle, E., Petit, E., Rozan, A., Villeval, M-C., Willinger, M., Zylbersztejn, A., Sutan, A., Hopfensitz, A., Peron, G., Mantilla, C., Mateu, G., Rosaz, J., Raiber, E., Tisserand, J-C., Mise en place d'une expérience avec le grand public : entre recherche, vulgarisation et pédagogie. *Revue Économique*, 2017, 68,(5): 941-953. **CNRS 2, HECERES A**

Rosaz, J., Slonim, R., Villeval, M.C., Quitting and peer effects at work. *Labour Economics*, 2016,(39): 55-67. **CNRS 2, HECERES-ECO A, HECERES-GESTION A**

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with Imperfect Signals: Experimental Evidence. *Journal of Risk and Uncertainty*, 2012,(44): 219-241. **CNRS 2, FNEGE 2, AERES A**

Rosaz, J., Biased Information and Effort. *Economic Inquiry*, 2012,(50): 484-501. **CNRS 2, AERES A**

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation: a real-effort experiment. *Journal of Economic Behavior & Organization*, 2012,(84): 537-549. **CNRS 2, AERES A**

Papers in Academic Conferences

Beaud, M., Blayac, T., Rosaz, J., Maithé, S., Time is money! Experiments on the values of time saving. *13th Conference of the French Experimental Economics Association (ASFEE 2023)*, May 25th-26th 2023, Montpellier, France.

Beaud, M., Blayac, T., Rosaz, J., Stephan, M., Time is money! Experiments on the values of time saving. *2022 ESA Bologna*, August 31st-September 3rd 2022, Bologna, Italy.

Cheikbossian, G., Rosaz, J., Productive and destructive group contests: An Experimental Investigation . *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, June 30th-July 1st 2022, Lyon, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, June 30th-July 1st 2022, Lyon, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *AIEcon*, September 9th 2022, Hambourg, Germany.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *SOPHIA: Springboard for Artificial Intelligence - Edition 2022*, November 23rd-25th 2022, Nice, France.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment. *ASFEE*, June 8th-9th 2017, Rennes, France.

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath. *International Meeting on Experimental and Behavioral Social Sciences*, April 14th-16th 2016, Rome, Italy.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *16th Meeting of The Society of Labor Economists*, April 29th-30th 2011, Vancouver, Canada.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *Doctoriales de l'ADRES*, January 21st-22nd 2011, Paris, France.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence.. *Congrès de l'Association Française de Science Economique*, September 8th-9th 2010, Paris, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *5th Nordic Conference on Behavioral and Experimental Economics*, November 12th-13th 2010, Helsinki, Finland.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *Conférence de l'Association Française d'Economie Expérimentale*, September 23rd-24th 2010, Grenoble, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment.. *World Meeting of the Economic Science Association*, July 8th-11th 2010, Copenhagen, Denmark.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence.. *World Congress of the Economic Science Association*, June 25th-28th 2009, Washington, United States.

Rosaz, J., Biased Information and Effort. *European Regional Meeting of Economic Science Association*, September 11th-14th 2008, Lyon, France.

Rosaz, J., Biased Information and Effort. *Conférence annuelle de l'AFSE*, September 19th-21st 2007, Lyon, France.

Papers/digital media in professional journals

Hauret, L., Martin, L., Bourgeon, P., Clément, F., Marguerit, D., Nguyen, U., Poussing, N., Robert, F., Gewinner, I., Pénard, T., Rosaz, J., Sutan, A., Vranceanu, R., L'impact du télétravail imposé par le confinement du printemps 2020 sur l'usage des outils digitaux et les compétences digitales. *Policy Brief*, 2020(12): 1-8.

Press tribunes

Bazart, C., Rosaz, J., Sutan, A., Fraude Fiscale : Pour une politique de responsabilisation . *Le Monde*, February 25th 2013

Research seminars

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis, *3rd GREDEG PhD Workshop*, January 20th 2023, Nice, France.

Rosaz, J., Time is money! Experiments on the values of time saving, *Séminaire du CRESE - Université de Franche-Comté*, April 27th 2023, Besançon, France.

Cheikbossian, G., Rosaz, J., Productive and destructive group contests: an experimental investigation, *Séminaire du CEEM*, November 18th 2021, Montpellier, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis, *Friday meeting du LEEN*, November 18th 2021, Nice, France.

Tisserand, J-C., Hopfensitz, A., Blondel, S., Loheac, Y., Mantilla, C., Rosaz, J., Rozan, A., Willinger, M., Sutan, A., Management of common pool resource in a nation-wide experiment, *Economics online seminar of Universidad Loyola*, November 16th 2021, Séville, Spain.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment. , *LISER-LAB Inaugural Workshop*, September 15th 2017, Luxembourg, Luxembourg.

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath, *Séminaire du GATE*, April 4th 2017, Lyon, France.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment, *Séminaire du LISER*, May 3rd 2016, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment, *Séminaire de recherche du laboratoire GAINS*, February 1st 2011, Le Mans, France.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence., *1st Annual SEBA-GATE Workshop*, May 17th 2010, Pékin, China.

Open Research Data